

## EQUITY ISSUE

### Readymade Steel India Limited

- 1) **Type of issue (IPO/ FPO)** : Initial Public Issue (IPO)
- 2) **Issue size (Rs. in crores)** : Rs.34.74
- 3) **Grade of issue along with name of the rating agency** : "CARE-IPO Grade 2" assigned by Credit Analysis and Research Limited (CARE)
- 4) **Subscription level (number of times)**: 1.91 times
  
- 5) **QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges (See Clause 35 of the listing agreement)**

<b>(i) allotment in the issue</b>	0.53%
<b>(ii) at the end of the 1st Quarter immediately after the listing of the issue</b>	–
<b>(iii) at the end of 1st FY (2011-12)</b>	–
<b>(iv) at the end of 2nd FY (2012-13)</b>	0.94%
<b>(v) at the end of 3rd FY (2013-14)</b>	-

- 6) **Financials of the issuer (as per the annual financial results submitted to stock exchanges under Clause 41 of the listing agreement)**

	<b>(Rs.in crores)</b>		
<b>Parameters</b>	<b>1st FY (2011-12) (Standalone)</b>	<b>2nd FY (2012-13) (Consolidated)</b>	<b>3rd FY (2013-14)</b>
<b>Income from operations</b>	77.49	469.15	679.87
<b>Net Profit for the period</b>	2.26	34.31	40.04
<b>Paid-up equity share capital</b>	11.72	11.72	12.31
<b>Reserves excluding revaluation reserves</b>	4.42	62.90	114.2

- 7) **Trading status in the scrip of the issuer (whether frequently traded (as defined under Regulation 2 (j) of SEBI (SAST) Regulations, 2011) or infrequently traded/ delisted/ suspended by any stock exchange, etc.)**

<b>(i) at the end of 1st FY (2011-12)</b>	Frequently traded
<b>(ii) at the end of 2nd FY (2012-13)</b>	Frequently traded
<b>(iii) at the end of 3rd FY (2013-2014)</b>	Frequently traded

**8) Change, if any, in directors of issuer from the disclosures in the offer document (See Clause 30 of the listing agreement)**

<b>(i) at the end of 1st FY (2011-12)</b>	NIL
<b>(ii) at the end of 2nd FY (2012-13)</b>	Smt.Krishna Devi Agrawal resigned as Director of the Company w.e.f September 05, 2012 and Mr. Satyajit Das was appointed as Executive Director (Whole Time Director) for a period of three years w.e.f September 29, 2012
<b>(iii) at the end of 3rd FY (2013-14)</b>	NIL

**9) Status of implementation of project/ commencement of commercial production (as submitted to stock exchanges under Clause 41 (IV) (e) of the listing agreement)****(i) as disclosed in the offer document**

<b>Sr. No.</b>	<b>Particulars</b>	<b>Expansion at existing centre at Khopoli</b>	<b>New centre near New Delhi</b>	<b>New centre near Raipur</b>
1	Land Acquisition	Available	July 2011	July 2011
2	Land Development	Completed	July-August 2011	July-August 2011
3	Construction of Factory Shed	May-June 2011	August-September 2011	August-September 2011
4	Construction of Office Building	Available	August-September 2011	August-September 2011
5	Placing Order for Machinery	Completed*	Sep-11	Sep-11
6	Application for power / additional Power	NA	Oct-11	Oct-11
7	Consent of State PCB	June 2011	Oct-11	Oct-11
8	Procurement of Machines & Other Installation	May-June 2011	Nov-11	Nov-11
9	Power sanction & connection	NA	Dec-11	Dec-11
10	Installation of Machineries	May-June 2011	Dec-11	Dec-11
11	Commercial Production	Jul-11	Jan-12	Jan-12

\*Out of orders placed for expansion at Khopoli facility, imported machinery constitute Rs. 3.63 crores and indigenous machinery constitute Rs.4.14 crores

**(ii) Actual implementation**

Sr. No.	Particulars	Expansion at existing centre at Khopoli	New centre near New Delhi	New centre near Raipur
1	Land Acquisition	Available	-	December 2011
2	Land Development	Completed	-	-
3	Construction of Factory Shed	Completed in July 2011	-	-
4	Construction of Office Building	Available	-	-
5	Placing Order for Machinery	Completed	-	-
6	Application for power / additional Power	NA	-	-
7	Consent of State PCB	NA*	-	-
8	Procurement of Machines & Other Installation	July–August 2011	-	-
9	Power sanction & connection	NA	-	-
10	Installation of Machineries	August-September 2011	-	-
11	Commercial Production	September 2011	-	-

\* It was ascertained later on that no fresh consent is required for same activity notwithstanding increase in the capacity.

(Source: Issuer as at March 31, 2012)

**(iii) Reasons for delay in implementation, if any**

Delay is due to the delay in launch of the public issue and subsequent changes in the market conditions requiring the issuer to take a cautious approach while implementing the expansion plan near New Delhi and Raipur. **(Source: Issuer)**

The Company utilized part of the IPO proceeds for acquisition of 90% stake in KH Foges Pte.Ltd., Singapore. The variation in utilization of IPO proceeds was approved by the shareholders vide resolution dated 08/06/2012 u/s 61 of the Companies Act passed through postal ballot.

**(Source: BSE)**

**10) Status of utilization of issue proceeds (as submitted to stock exchanges under Clauses 41, 43 and 43A of the listing agreement)**

**(Rs. in crores)**

<b>(i) as disclosed in the offer document</b>	34.74
<b>(ii) Actual utilization</b>	34.74
<b>(iii) Reasons for deviation, if any</b>	The Company utilized part of the IPO proceeds for acquisition of 90% stake in KH Foges Pte.Ltd., Singapore. The variation in utilization of IPO proceeds was approved by the shareholders vide resolution dated 08/06/2012 u/s 61 of the Companies Act passed through postal ballot.

**Note :** details of utilisation as submitted to BSE along with results for the quarter ended 30<sup>th</sup> June, 2012

**11) Comments of monitoring agency, if applicable (See Regulation 16 of SEBI (ICDR) Regulations, 2009 read with Clause 43A of the listing agreement)**

NOT APPLICABLE

**12) Price- related data**

Issue price (Rs): 108

Price parameters	At close of listing day	At close of 30th calendar day from listing day	At close of 90th calendar day from listing day	As at the end of 1st FY (2011-12) after the listing of the issue			As at the end of 2nd FY(2012-13) after the listing of the issue			As at the end of 3rd FY(2013-14) after the listing of the issue		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
<b>Market Price</b>	66.45	47.95	66.1	76.05	117.75	35.15	40.35	111	38.90	206.05	232.8	36.25
<b>Index (of the Designated Stock Exchange):</b>	18,596.02 BSE-SENSEX	16,284.98 BSE-SENSEX	15858.49 BSE-SENSEX	17,404.20 BSE-SENSEX	19,131.7 BSE-SENSEX	15,135.86 BSE-SENSEX	18835.77 BSE-SENSEX	20203.66 BSE-SENSEX	15748.98 BSE-SENSEX	22386.27 BSE-SENSEX	21919.79 BSE-SENSEX	18414.45 BSE-SENSEX
<b>Sectoral Index *(mention the index that has been considered and reasons for considering the same)</b>												

\*There is no sectoral index attributable to the issuer

**13) Basis for Issue Price and Comparison with Peer Group & Industry Average (Source of accounting ratios of peer group and industry average may be indicated; source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)**

Accounting ratio	Name of company	As disclosed in the offer document (See Clause (2) (VII) (K) of Schedule VIII to SEBI (ICDR) Regulations, 2009)	At the end of 1st FY (2011-12) (Standalone)	At the end of 2nd FY (2012-13) (Consolidated)	At the end of 3rd FY (2013-14) (Consolidated)
EPS	Issuer:	3.06	2.10	<b>29.28</b>	<b>34.15</b>
	Peer Group:	N.A	-	-	-
	Industry Avg:	N.A	-	-	-
P/E	Issuer:	29.41	36.21	<b>1.37</b>	<b>6.03</b>
	Peer Group:	N.A	-	-	-
	Industry Avg:	N.A	-	-	-
RoNW	Issuer:	19.81	4.40	<b>45.98</b>	<b>31.64</b>
	Peer Group:	N.A	-	-	-
	Industry Avg:	N.A	-	-	-
NAV per share based on balance sheet	Issuer:	10.96	43.79	<b>63.68</b>	<b>102.71</b>
	Peer Group:	N.A	-	-	-
	Industry Avg:	N.A	-	-	-

*P/E ratio is based on the closing price on the last trading day of the Financial Year ended March 31, 2014 (i.e. Rs. 206.05)*

**14) Any other material information: NIL**